Global reach for local companies...
TechMatch is a free information service, which includes a selection of technologies within Food, Agriculture, Environment and Energy which are offered and requested by companies in Europe. The service also provides information on relevant fairs and matchmaking events.

The aim of the publication is to promote cross border trade and co-operation.

TechMatch is produced by Agro Business Park, Denmark, on behalf of Nordic members of the Enterprise Europe Network – the world’s largest business network.
If you’re interested in one of the technologies or events, or wish to get in contact with one of the companies in TechMatch, please contact one of our consultants.

Remember to quote the reference number of the profile you want to know more about!

You are also welcome to contact us if you wish to promote your new technology in other European regions.

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**Interested in a new technology?**
**Automatic cleaning system of obstructions in the sifting of paprika**
(Ref: 11 ES 23C6 3NSD)

The company that requests this technology is settled in the southeast of Spain, in a region with a long tradition in the paprika sector. Its activity is dedicated to the production of spices, paprika and saffron mainly. They request a system for performing the sifting of paprika avoiding the current problem of the appearing of obstructions due to that it is an oily product. They are expecting to contact with any company to set a commercial agreement with technical assistance.

**Production technology for bio-fermented juice from fruits and vegetables**
(Ref: 11 RB 1B1M 3N82)

Serbian company offers special technology to produce bio-fermented juice from fruits and vegetables, applying the principle of a dominant micro flora. The advantage of this manufacturing process is that the anthocyanins are preserved along with vitamins and minerals which have anti-cancer qualities. The company is looking for partners interested in Licensing Agreement and Commercial Agreement with Technical Assistance.

**Technology of removing the fruit stones**
(Ref: 11 RO 74DQ 3NPD)

A Romanian institute has designed and developed a technology that aims at achieving a fruit stone separator, which can operate independently or as a component part of a complex installation designed to separate fruit stones in order to obtain products specific to food industry. The institute is looking for trade manufacturers of agricultural machinery to introduce the technology to a series production and also partners willing to perform tasks to the technology: Research, Design, Development.

**Conception of future foods enriched with active compounds obtained by the valorization of food by-products**
(Ref: 11 ES 23C6 3NSF)

A Spanish technological centre in the field of the canned vegetables and other foodstuffs gives support to a big amount of companies in their projects for developing new products. In this project they offer their knowledge about the extraction of active compounds (polyphenols) and their properties to start using the artichoke by-products for obtaining natural antioxidants and functional ingredients. They are looking for cooperation to find new applications in food additives.

**Machine for production of cardboard packagings is sought**
(Ref: 11 PL 64BH 3MLD)

A small company from south-east Poland is looking for a machine to produce cardboard packagings. The company is mainly producing packages for food industry, like frozen products. Commercial agreement with technical assistance is sought. Technology should be proven and ready for market application.

**A Chilean company needs a process line to extract the extra virgin olive oil**
(Ref: 11 CL 85FE 3N60)

Chilean company that produces olives and extra virgin olive oil needs a process line to extract the extra virgin olive oil that could be installed in a dragging car or a truck, and to be transferred to different properties. The oil press could be in a testing stage or fully developed. The Chilean company is searching a partner that could provide this technology.

**Technology of pig half carcases ozonisation during transport**
(Ref: 11 PL 61AJ 3NR7)

A Polish meat processing SME is looking for a system of pig half carcases ozonisation during transport. The system should be also responsible for temperature and humidity control of transported meat products. The company is seeking partners for technical co-operation or information exchange.

**Centrifugal separator for a high density and high viscosity food product**
(Ref: 11 FR 36L8 3NQA)

A French company is looking for an industrial solution concerning a high density and high viscosity product that must be treated by centrifugation. The machine must satisfy the food standard.

**System for automation of manufacturing plant paprika and spices**
(Ref: 11 ES 23C6 3NEA)

A Spanish company that belongs to the ground spices sector manufactures paprika, various spices and mixes for cold cuts. In order to improve its production process they are aiming to update the machinery, looking for the automation from the mixing to the palletizing, besides the transport, grinding, dosage, packaging, etc. As a requirement, the sought machinery must be easy to clean as it works with several types of spices and colours.
Healthy and cost-efficient brewing method to produce high gravity beer and for proper box packaging and innovative device for carbonation and dilution of the concentrated product
(Ref: 12 IT 53U1 3O07)
An Italian SME located in South of Italy has developed a new method to produce a high gravity beer for proper box packaging and innovative device for carbonation and dilution of the concentrated product. The technology can be used to transport and to sell beer easily all over the world, by solving many logistic problems. The company is looking for breweries and distributors for licence agreements and commercial agreements with technical assistance.

Food ingredient containing type I and II antioxidants
(Ref: 11 ES 28G2 3NTD)
A Spanish public research organisation has developed a procedure to obtain a food ingredient containing type I and type II (the latter are usually considered as non-extractable) antioxidants and having a low caloric profile. The ingredient can be extracted from fruits and vegetables with a simple process and be used to prepare functional foods and drinks. Food enterprises to apply this technology under a patent licence are sought.

Testing of new instruments for detection of Listeria monocytogenes on surfaces in contact with food
(Ref: 11 ES 23C7 3NSI)
Listeria monocytogenes has been one of the greatest safety concerns for food industry in the last decades. A Spanish SME has developed two instruments that improve the performance of the methods used nowadays for sampling and detection of the bacterium on surfaces. The SME seeks industrial partners for a technical cooperation agreement with the purpose of testing and adapting the instruments to the requirements of different sectors.

Homogeneity and food mass flow sensor for food industry
(Ref: 09 FI 30I1 3D10)
An award winning Finnish SME has developed an intelligent sensor that can measure homogeneity, mixing efficiency and food mass flow in food industry. Homogeneity of a suspension after mixing processes is in many cases a key thing for high quality end product. Further, the sensor can efficiently be used in food mass flow measurement leading into significant savings of raw material. Technical and commercial collaboration is offered for companies who wish to improve their manufacturing processes.

Fenugreek seed extracts for foodstuffs
(Ref: 12 DK 20B7 3NWV)
A Danish consultant has patented a specific method to extract active compounds from fenugreek seeds which can be used in foodstuffs. Various SMEs are sought for technical cooperation: a dietitian/nutritionist company (directing efforts to the diabetic area - old peoples' homes and hospitals) and a dairy company who produces yoghurts. Plus a food formulator who is to bring the products to the market (marketing).

Looking for a Centrifugal separator for a high density and high viscosity food product
(Ref: 11 FR 36L8 3NQA)
A French company is looking for an industrial solution concerning a high density and high viscosity product that must be treated by centrifugation. The centrifugal separator machine search must satisfy the food standards.

Technology for cold-pressed production of oils from seeds
(Ref: 12 HR 89GJ 3NZB)
Croatian SME is looking for producers of equipment and technology for cold-pressed production of oils from sunflower, oilseed rape, soy, pumpkin, flax, sesame, hemp seeds. Technology should be fully developed. Company is interested in commercial agreement with technical assistance.

Technology for cold-pressed production of oils from seeds
(Ref: 12 HR 89GJ 3NZB)
Croatian SME is looking for producers of equipment and technology for cold-pressed production of oils from sunflower, oilseed rape, soy, pumpkin, flax, sesame, hemp seeds. Technology should be fully developed. Company is interested in commercial agreement with technical assistance.
Thermostat with unusual electrical parameters is sought
(Ref: 11 PL 64BH 3NTI)
Company from south-east Poland is a producer of heating systems for households. To improve this technology they are looking for a modern thermostat for heating water with a usable area 2.5 m² to 10 m² (power 400W to 1 kW). Technology should be proven and ready for application. Commercial agreement with technical assistance is sought.

Wind turbine to be used in lighting/illumination applications is sought
(Ref: 11 PL 63BB 3NTH)
A company from Western Poland is looking for a wind turbine to be used as one of the means of energy gaining in the process of charging the batteries of the company's current products (lighting/illumination sets). The turbine should make the company's core products (park and street lanterns) more reliable and efficient.

Fermentation technology with a membrane distillation is offered
(Ref: 11 PL 63AW 3NRO)
Polish scientist is offering a technology for fermentation with a membrane distillation within the membrane bioreactor. Offered technology is prolonging bioreactor's working life up to three times. Scientist is looking for research units and companies interested in developing the technology and/or implementing it. Technical cooperation and joint ventures are sought.

Tri-generation system with thermal energy storage in aquifers (ATES-Aquifer Thermal Energy Storage) or by geo-exchange (BTES - Borehole Thermal Energy Storage)
(Ref: 11 RO 74DQ 3NPE)
A Romanian institute has designed and developed a prototype of a tri-generation system with thermal energy storage in aquifers (ATES-Aquifer Thermal Energy Storage) or by geo-exchange (BTES - Borehole Thermal Energy Storage). The centralized system will produce thermal energy for heating / cooling. The institute is looking for partners with experience in ATES and geothermal technology, scientific and technical authority at the European level, with good capacity to attract EU financial funds.

Equipment for efficiency improvement of fuel cells
(Ref: 11 SK 69CT 3NQO)
An inventor from northern part of Slovakia active in the field of electric and power engineering research is offering an equipment for efficiency improvement of fuel cells. It is suitable as a source of electric energy, but also for creating new components and matters, through the electrolytic procedure. Partners are sought for the development of further applications and to exploit the existing know-how (License agreements or Commercial Agreement with Technical Assistance).

On shore and Off shore 3MW Wind Turbine System
(Ref: 11 KR 9A9E 3N8P)
A Korean heavy industries and construction company offers a technology designed for 3WM wind turbine system to improve efficiency and achieve high RAMS. The technology has effectively integrated design, manufacturing, assembly and the installation to improve wind turbine performance and reliability. The company is looking for industrial partners to license agreement, technical cooperation and commercial agreements. Product sale is also sought.

New process for using beer bagasse (spent brewers grain) to obtain raw materials for the production of biofuels
(Ref: 12 ES 27F4 3NXV)
An Andalusian research group has developed an acid hydrolysis procedure whereby precursor materials for biofuels and other high value-added products are obtained from spent grain or bagasse, the principal waste product of breweries. The content of this material in lipids and food fibre makes it an ideal product for this application. Industrial partner form biofuel production or brewing sector are offered a patent licence.

Biomass cogeneration system
(Ref: 12 KR 9A9E 3NV0)
A Korean energy related company is looking for high efficiency biomass system equipment and technology. In particular, operation and management of the technology should be easy and low-cost. The company is looking for licensing and technical cooperation.
Energy

**Special ORC (Organic Rankine Cycle) module able to produce 1MW of electric power sought**  
(Ref: 11 PL 63BB 3LXW)

A Polish company is looking for a technology of manufacturing of low power ORC (Organic Rankine Cycle) devices. The devices will be implemented to the company’s manufacturing line in order to obtain heat (from e.g. biomass) and transform it into electrical energy.

**Innovative Biomass Micro-Cogeneration and waste heat recovery system**  
(Ref: 11 IT 54V7 3NQ0)

An Italian company produces innovative micro ORC (Organic Rankine Cycle) plants for electricity and heat generation from waste heat, from 15 to 60 kWel and from 90 to 550 kWt. The new ORC systems have sizes below the thermal MW recovered and so they well adapt to many situations. The company, that offers a 360° service, giving maintenance and remote control with guarantee on the operation, is seeking a commercial partner for the joint development of a plant of heat recovery in his own country.

**Volumetric multi-functional heat exchangers with an additional internal tank**  
(Ref: 11 PL 63AX 3NLF)

Medium size company, located in West Poland designing and producing high quality equipments for heating technology, developed volumetric multi-functional heat exchangers with an additional internal tank. Product can be used in detached houses, laundries, car washes etc, which allows fuel saving up to 30 percent. The company seeks commercial agreement with technical assistance.

**Covered wind turbine increases annual yield by 20-25% compared to three-bladed turbines**  
(Ref: 12 AT 0105 3NXN)

An Austrian company has developed an innovative, covered wind turbine, which is less volatile to different wind speeds and turbulence. The annual yield is 20-25% higher than for three-bladed wind turbines and the rotor area is 60% smaller at the same nominal power. This also allows for mobile solutions and the turbines may be used in residential areas. The company seeks partners for technical cooperation, commercial agreements or financial resources. License agreements are also conceivable.

**Biomass-residues pellet and combustion factory - for end-to-end handling of biomass residues from agriculture**  
(Ref: 12 SE 67CJ 3NXZ)

A Swedish bioenergy company working with bioenergy and carbon sequestration technologies for residual agro-biomass, has developed a system solution - a pellet production and combustion factory - for end-to-end handling of biomass residues from agriculture. The upgraded “Bioagropellets” can be used for sale and heat generation through a versatile combustion system. The company is looking to license the solution and offer consulting services for companies in the bioenergy sector.

**Production line, in a system connected to bio-gas works, for the production of protein and sugar from vegetable basic commodities**  
(Ref: 12 HU 50S0 3NZ2)

A Hungarian small enterprise is searching for a production line, with which it is possible to produce protein and/or sugar from vegetable basic commodities in a system connected to bio-gas works. The company is involved in projects dealing with bio-refinement, and it also possesses knowledge on agriculture and environment protection. The technology is ready for demonstration, or it can also appear on the market. Industrial companies can be partners.

**New process for cleaning and reforming pyrolysis gas for use in chemical synthesis or fuel cells**  
(Ref: 12 DE 1380 3NX0)

A German Research Institute has developed a system with a two-stage process and a two-part device for cleaning and reforming pyrolysis gas, generated e.g. in biomass gasification. Whereas the common process causes a short service life of the necessary catalyst, the new process avoids this problem. After cleaning and reforming the pyrolysis gas it can be used for chemical synthesis or in fuel cells. The institute seeks a license agreement or joint further development.

**Development Technology of Biodiesel and Methyl Ester**  
(Ref: 12 KR 9A9E 3NUX)

A Korean company, specializes in manufacturing/selling petrochemicals, is seeking high generating efficiency biodiesel and methyl ester development technology. It should be easy to supply raw material and be economically feasible. The company is looking for industrial partners for licensing, joint further development and technical consultancy.
Tool for plant sampling
(Ref: 11 ES 28G2 3NH7)
A Spanish public research organisation has developed a cutting tool for plant sampling. This tool can be used manually, or be fully automated. The tool can be connected to a robot arm, and be used for obtaining vegetable samples which are mechanically removed from the tool and collected in a sampling element. Industrial partners interested in a license agreement in order to commercialise this tool in the market are sought.

Processing of wood-ash and using it as non-skidding material and furthermore using it as bio-fertilizer in ecological culture
(Ref: 12 HU 50S0 3NYX)
A Hungarian SME developed a wood-ash-processing technology for non-skidding and for using it as bio-fertilizer. It is environmentally friendly, because in winter it does not cause corrosion in public roads as salt does. The technology is mainly good for biomass power stations, for companies maintaining public roads, for agricultural works and for horticultures. The company is seeking an industrial or a service providing company for establishing a pilot-works and for further development.

Novel Technologies For Accurately Managing Fertirrigation In Strawberry And Other Berries Culture
(Ref: 12 ES 27F3 3NWU)
An Andalusian association of Strawberry growers is searching for novel technologies which can help to accurately control and manage water and fertilizers use in strawberry and other berries culture. Improvement on fruit quality is specially intended, but increase in plant production rates will be considered as well. An empiric model performed on the study case should be accompanying the implementation of the technology. The association is looking for technical and commercial cooperation.

Nanostructure sludge flakes for high quality biological cleaning of sewage water
(Ref: 12 HU 5010 3NUP)
A Hungarian university department has been developing nanostructure sludge flakes for high quality biological cleaning of sewage water. Main advantage: no separate reactor rooms are needed for nitrification and denitrification because the two reactions can occur simultaneously in the same room. The technology is ideal for sewage cleaning companies and wastewater management enterprises. The company is searching for an industrial partner for a semi-operational pilot project.

Novel fish pass for weirs with the additional value of generating hydropower which meets the requirements of the European Water Framework Directive
(Ref: 12 DE 0959 3NW1)
A Saxon SME has developed a fish pass to be integrated in existing weirs (small overflow dams) in streams and rivers to enable a free movement of fishes and other organisms up- and downstream. The technology is available as a pilot. The SME is searching for partners for technical cooperation, for manufacturing and commercial agreement and plans to launch a European funding project later on.

Remediation of contaminated soil
(Ref: 12 FI 30I1 3NTP)
A Finnish company has developed and patented a new effective method for fungal bioremediation of contaminated soils. They are looking for companies who are interested to license the fungal method for contaminated soil remediation. Licensing includes technical training in the beginning and during the first projects. Company’s soil laboratory is available for testing services. Partners can develop and manufacture their own soil remediation products and services based on the process and technology.

Non-biodegradable wastewater disposal plant
(Ref: 12 KR 9A9E 3NUD)
A Korean company specializes in oxygen-related product development and water treatment is looking for the technology that purifies agricultural/livestock wastewater effectively, and recycled water for agricultural use. The company seeks potential partner for licensing and technical cooperation.

Flexible Filtration Media Simplifying Clean Water Technologies - offering an exceptionally efficient, low cost and safe water filtering solution for industrial, municipal, commercial and agricultural applications
(Ref: 11 IL 80EP 3NMB)
The Israeli company is looking for an intelligent media with special physical-chemical characters as a solution for a variety of unique water treatment problems. The company’s compact water filtration system is a complete filtration solution that improves water quality while reducing filtration costs and water waste.
New all-in-one tool to prune Virginia creeper
(Ref: 12 FR 34k3 3NWY)
A French inventor has developed a new instrument to prune Virginia creeper. This instrument is a combination of tools which allows cutting and clutching for pulling the stems in the same time. No more ladders are required and time spent for pruning is considerably reduced. The French inventor is looking for partners interested in a license of the product and its commercialization.

Ultrafiltration and Microfiltration Membranes for Water Treatment
(Ref: 11 FR 36M1 3NRR)
Independent company located in Midi-Pyrénées (France) manufactures a full range of ultrafiltration and microfiltration membranes for water treatment. Its modules are compact, efficient and reliable with easy process and easy maintenance, 500 times more efficient than a conventional sand filtration system. Modules ranges are NSF/ANSI 61 and ACS approved. The company is looking for partnerships in the world with OEM companies for applications in commercial, industrial and municipal fields.

Corn Stalks Harvesting Technology
(Ref: 11 RO 74DQ 3NPC)
A Romanian institute has designed and developed a corn stalks harvesting technology that aims at creating conditions appropriate to perform high quality ploughings and obtaining maximum working capacity when working with tillage units. The institute is looking for trade manufacturers of agricultural machinery to introduce the technology to a series production and also partners willing to perform tasks to the technology: Research, Design, Development, Testing.

Technology for water recovery during ethanol fermentation
(Ref: 11 PL 63AW 3NRP)
Scientist from North West Poland has developed a technology to recover water received as a by-product in the ethanol fermentation process. Scientist is looking for research units and companies interested in developing the technology and/or implementing it. Technical cooperation and joint ventures are sought.

Technology for obtaining biodegradable hydrogel sorbent is offered
(Ref: 11 PL 63AW 3NTB)
Polish scientist has developed a technology for obtaining biodegradable and nanocomposite hydrogel sorbent. This sorbent can be used in wastewater management, agricultural sector, and as a product for animal hygiene. License agreement and technical cooperation (testing of new applications and adoption to specific needs) are sought.

Wastewater treatment from liquid sugar manufacturing
(Ref: 11 ES 23C6 3NSE)
A Spanish company works in the manufacture and commercialization of granulated and liquid sugar, glucose and custom-made blends for the sectors of juices, ice-creams, etc. In order to improve its waste management and to avoid the necessity of storing them, they wish to build a treatment plant for wastewater from the sugar manufacture so that its parameters resemble to a typical wastewater one. They are looking for a company to carry out the design and installation of this plant.

Technology of Planting Forestry Seedlings in Tilled Field
(Ref: 11 RO 74DQ 3NP2)
A Romanian institute has designed and developed a forestry seedling planting technology in tilled field that uses a planting equipment carried by tractor, endowed with a frame supporting a planting unit equipped with parts which take support and put the seedlings into the soil. The institute is looking for trade manufacturers of agricultural machinery to introduce the technology to a series production and to do a research, design and development works as well as testing.

Process and surface water treatment by a high capacity flocculation process with integrated lamella separator
(Ref: 12 DE 0855 3NU5)
A German company with many years of experience in environmental processes offers water treatment by means of a high-capacity flocculation process with integrated lamella separator. The process removes most turbidity agents and significantly reduces organic substances in surface waters. It is also applicable for decarbonisation. Industrial partners are sought to apply the process or to carry out joint treatment projects.
What is matchmaking?

Matchmaking in the business sector is all about getting a lot of different companies and organisations from a particular sector to meet at a matchmaking event, and to help them create new national and international working relationships.

During these matchmaking meetings, which can be run over 1-2 days, participants can meet new potential business partners. Meetings are normally arranged in advance, and can typically last for 30 minutes, which is enough to see if there is the potential for future co-operation. Matchmaking is the quickest and cheapest way to build up new contacts in other countries.

Most matchmaking events are held in connection with international trade fairs and give your company the chance to meet with other businesses relevant for you – whether your visit is to buy, sell or simply to learn about new technologies.

There are many matchmaking events in Europe and a small selection is shown in this edition of TechMatch. If you want to hear more about an event, or wish to take part, please contact one of our consultants.
ALIMENTARIA 2012 - BROKERAGE EVENT

Date: 27-28 March 2012
City/country: Barcelona, Spain
Sectors: Food - Agro Industry, Fisheries, resources of the sea
Registration: 9 March 2012

Alimentaria will take place from the 26th to the 29th March in Barcelona. This is one of the most important food and drinks trade shows in the world. This fact is recognized by the major international operators in food and drink manufacturing, distribution and trade.

This is a benchmark event whose success derives from highly specialized offerings, innovation and a tireless commitment to the show’s international focus. Alimentaria will, once again, become an international business centre for all professionals with ties to the food and drinks industry.

ACC1Ó organizes the second edition of the Brokerage Event on the 27th and 28th March 2012. The Brokerage is organized with the support of the Enterprise Europe Network with the aim of helping European companies and technological centres to find partners for commercial agreements, technology transfer or collaborative projects.

The Brokerage Event is a great opportunity to meet potential partners throughout Europe and beyond for future co-operation, meet providers of innovative technologies and establish cross-border contacts for long-term business relationships.

Further Information and Online Registration
http://alimentaria2012.b2b-match.com/p_registration.php

European B2B Matchmaking event - Waste management, Recycling & Environment

Date: 28 March 2012
City/country: Sofia, Bulgaria
Sectors: Environment, Waste management
Registration: 16 March 2012

The European B2B Matchmaking event gives the opportunity to establish valuable business contacts with domestic and foreign companies from the sectors waste management, recycling and environment. The bilateral meetings offer your companies the possibility to make direct contacts with potential partners, to learn about the news and trends in the addressed sectors, to promote their business activities and exchange experiences.

The forum will be held during the Waste Management and Recycling Conference & Exhibition on the territory of International Exhibition Centre – Sofia, Hall 6

Deadline for registration is 16.03.2012.
Deadline for request meetings is 22.03.2012

Why participate?
- Present your services, business or technologies
- Promote your company
- Meet valuable partners in just one day!

Further Information and Online Registration
www.b2b.shtrak.eu
ANUGA Foodtec 2012 workshops and brokerage event

**Date:** 28-29 March 2012  
**City/country:** Cologne, Germany  
**Sectors:** Food - agro industry  
**Registration:** 10 March 2012

Hightech Europe, the first European Food Processing Network of Excellence, organises a series of events in the frame of ANUGA FoodTec 2012 in Cologne:

**28 March, 13:00-14:35**  
Workshop on Consumer Perceptions on Novel Food Processing Technologies

**28 March, 09:00-13:00 and 29th March, 11:00-15:99**  
Brokerage Event in collaboration with Enterprise Europe Network

**29 March, 15:30-17:05**  
HighTech Europe Stakeholder Event

**Why partipate?**
- to get the latest information about novel solutions for the food processing sector
- to find commercial and technology partners in food technology
- to find partners for your European projects
- to present, discuss and develop new project ideas

Here you can find the latest findings from biotechnology, nanotechnology and information & communication technology made available for novel strategies in food production.

**Further Information and Online Registration**  
www.b2match.eu/foodtec

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EXPOCOMFORT Partnering Event

**Date:** 29-30 March 2012  
**City/country:** Milan, Italy  
**Sectors:** Environment  
**Registraion:** 9 March 2012

Every two years, MCE - Expocomfort Exhibition and Conference offers a complete showcase of the most advanced technologies for comfort, efficiency and energy saving. Heating, Air-Conditioning, refrigeration, Plumbing technology, Water Treatment, Components, Tools and Bathroom World interact with Renewable Energy, Energy saving and efficiency to respond to the challenges of sustainable wellness in domestic habitat.

The last edition in 2010 hosted 2,138 exhibitors from 54 countries, over a 325,000 sqm exhibition surface, over 157,000 professionals and more than 800 journalists registered.

In the frame of the 2012 edition of MCE- Expocomfort Exhibition and Conference, Cestec, the SIMPLER consortium coordinator, will organize the first edition of EXPOCOMFORT Partnering Event, where companies, research centres, laboratories, Universities interested in starting new international collaborations can find and meet potential partners for science, technology and commercial activities.

**Themes of the Partnering Event:**

**Heating**
- Heating
- Implements and Tools
- HVAC Components

**Water**
- Plumbing Technology
- Water Treatment

**Energy**
- Alternative sources (Solar thermal, Photovoltaic, Geothermal, Biomass, and Wind)
- Cogeneration
- Insulation
- Products for bio-sustainable building
- Home & Building Automation

**Cooling**
- Air-Conditioning
- Refrigeration
- Ventilation
- Insulation

**The program includes:**
- Company Presentation, 29 March 2012, 3.00 - 6.00 p.m.
- One-to-one meetings, 30 March 2012, 10.00 a.m. - 6.00 p.m.

**Further Information and Online Registration**  
Gabriella Cadeddu - Tel: +39 02 66737305 - cadeddu@cestec.it
The Enterprise Europe Network was launched in February 2008 by the Commission’s Directorate-General for Enterprise and Industry. It builds on the former Euro Info Centre (EIC) and Innovation Relay Centre (IRC) Networks, established in 1987 and 1995 respectively.

Who are we?
- 600 organisations
- Activities in 50 countries

How can we help you?
- We can help your company find relevant trading partners
- We help SMEs develop new products, open new markets and provide information on EU opportunities
- We advise SMEs on technical issues including IPR, standards and EU legislation
- We operate as an intermediary between entrepreneurs and EU decision makers and can help your company be heard in Europe

Some numbers...
- Business and technology partnership deals signed by 5,000 companies
- 23,000 profiles in the technology transfer and business cooperation databases
- More than half of companies using the Network have entered new markets
- 99.7% of clients surveyed would recommend the Network to others

In only three months in 2011, Morten Basse Jensen (right) from the Danish company APRO and Winston Philips (left) from English Cosalt agreed to establish a joint venture, Cosalt Wind Energy - installation and servicing of offshore wind turbines.

In September 2011, the joint venture won the Enterprise Europe Network’s “Network Stars Award” as a best practice example of cross-border cooperation.