

# TechMatch

Agribusiness & Environment

No. 5 • 2012



*Global reach for local companies...*



*Business Support at Your Doorstep*

## Make **new contacts** with TechMatch



TechMatch is a free information service, which includes a selection of technologies within Food, Agriculture, Environment and Energy which are offered and requested by companies in Europe. The service also provides information on relevant fairs and matchmaking events.

The aim of the publication is to promote cross border trade and co-operation.

TechMatch is produced by Agro Business Park, Denmark, on behalf of Nordic members of the Enterprise Europe Network – the world's largest business network.

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## Interested in a new technology?

If you're interested in one of the technologies or events, or wish to get in contact with one of the companies in TechMatch, please contact one of our consultants.

**Remember to quote the reference number of the profile you want to know more about!**

You are also welcome to contact us if you wish to promote your new technology in other European regions.

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**(Ref: 12 GB 4103 30X1)**

## Reducing saturated fat and salt in food ingredients

(Ref: 12 GB 4103 30X2)

## Healthy nutritional ingredient to balance refined carbohydrates in the diet

**(Ref: 12 ES 252K 3OR1)**

## Emulsion to substitute solid fats in baking products

**(Ref: 12 ES 28G2 300U)**

A Spanish public research organisation has developed an emulsion that can completely substitute solid fats in baked products, e.g. cookies. It is composed of cellulose ether, water and one or more vegetable liquid fats. Cellulose ether confers the emulsion a texture similar to solid fat. It doesn't contain trans fatty acids and has a lower content of saturated fatty acids, making products healthier. Companies interested in developing this technology through a patent license are sought.



(Ref: 12 ES 28G2 3ORV)

### Silicone rubber sealing that is detectable by metal detectors to prevent food contamination

**(Ref: 12 GB 45P2 30T9)**

## Industrial valorization of greenhouse horticultural products: pepper and cucumber

(Ref: 12 ES 27F4 3OZL)

## Novel automatic disinfection system for the food industry

(Ref: 12 IS 81ET 30T4)

An Icelandic SME is offering a highly novel automatic disinfection system for the food industry. The system is environmentally friendly and delivers broad-spectrum anti microbial control. Its unique cloud technique enables the system to reach places that is normally hard to disinfect. Advantages over conventional methods are reduced usage of water, disinfectants, energy and manpower and reduced cost. The SME is looking for technical cooperation or Commercial Agreement with technical assistance.

White Fish Processing  
Bacteria test done by Icelandic Fisheries Laboratories  
Total plate count (mils/c)

[illegible]



## **Rapid non-contact temperature measurement of foodstuffs with USB interface**

**(Ref: 12 GB 4103 3P2B)**

A UK company offers a range of hand-held and fixed infrared (IR) thermometers which all measure the temperature of poultry, meat and other foodstuffs etc ( $\approx 20^{\circ}\text{C}$  to  $500^{\circ}\text{C}$ ) at a distance. Advantages include high precision optics, high accuracy and consistency, an outstanding response time, and low cost. Already on the market, the company is seeking additional industrial/commercial partners in the food industry.

## **Sheep and Goat Parlour Automation**

**(Ref: 12 GB 4103 3P11)**

A UK company offers an automated in-stall ID/milk yield system that builds on past and proven success. The low cost system uses RFID transponders and milk measurement devices to collect detailed information on the performance of each and every animal. Already on the market with great reviews, the company is seeking additional commercial partners across Europe active in the milking machine market.

## **Technological solution for dosing, filling and closing plants**

**(Ref: 12 DE 0931 3OSG)**

A German SME offers a unique technology for dosing and filling plants that originally have been designed for the food and pharmaceutical industry. The user can choose between very different cartridges, bottles and can formats. A further advantage is the possibility to dose and fill in liquids of different viscosity and by using different filling methods without any downtime. Partners are sought for technical cooperation to adapt to specific needs as well as Manufacturing & Commercial agreements.

## **Instrument to monitor real-time or data-log the oxygen concentration, temperature and humidity inside a closed container**

**(Ref: 12 IT 55W4 3P4Y)**

An Italian SME developed and patented an instrument based on wireless technology that allows to monitor real-time the changes of the oxygen concentration, relative humidity and temperature into food packages with the product inside in real conditions, out of the analytical laboratories, along throughout the supply chain. It can measure even within non-transparent containers that cannot be measured with optical techniques. The SME is looking for a commercial agreement with technical assistance.

## **Fruit juices improvement by high-pressure homogenization**

**(Ref: 12 ES 28G2 3P3Z)**

A Spanish public research organisation has developed a process to improve the quality of fruit juices using homogenization at high pressure. It guarantees microbial stability and avoids clarification, thus maintaining the cloudy appearance. The process allows cold storage during at least two months. Moreover, the juice does not undergo thermal damage and retains the characteristics of freshly pressed juices. Companies interested in exploiting the process through a patent license are sought.

## Accredited Renewable Energy solutions to meet energy demand

(Ref: 12 GB 4103 30X3)

An East of England based Water Utilities companies seeks renewable energy solutions for energy generation to meet their current energy demand of around 877 Gwh/year. The company is keen to hear from CHP, Wind, Water based renewable energy sources, solar, heat sources and any other technological solution that can be integrated into their operational arena. Commercial agreements with technical assistance and licence agreements are sought.

## Environmentally friendly production of high-energy bio char with biomass

(Ref: 12 DE 1699 30OV)

A German company has developed an innovative method to produce bio char from organic waste such as sludge or lop. This process called hydrothermal carbonation (HTC) transforms organic material to high-energy charcoal in only a couple of hours and is very energy-efficient and CO2 neutral. The company has patented the process and is looking for licensing agreements, Joint Venture and cooperation partners in a technical cooperation scheme.

## Innovative wind energy power plants suitable for almost any territory

(Ref: 12 DE 1695 30RW)

A German company developed and patented an innovative wind power technology to harvest the enormous energy of wind at an altitude of 300-500m/1600 feet. The company's concept assembles well-known technologies to an unique and flexible wind power plant which is able to produce energy and is suitable for almost any territory. They are looking for partners for testing the technology and adapting it to their specific needs. The company is also looking for investors and offers license agreements.

## Advanced integrated sustainable biotechnological - bioenergetic climate and environment protection (BeBiCliEnv) system for various use of microalgae

(Ref: 12 HU 50S2 3NVI)

The Hungarian SME dealing with bioenergetics, climate and environmental protection offers an integrated system. The combination of renewable energetic, biotechnological, climate change and environmental protection processes are adaptable to greenhouse gas conversion necessity, territorial conditions and specific needs. Main advantages of the system are zero carbon emission and economic efficiency. The company is looking for investors, financial and technical-commercial cooperation partners.

## Solar collector made of aluminum alloy

(Ref: 10 HU 50S5 3GX7)

The technology offered is based on a flat solar collector made of aluminium alloy developed and patented by a Hungarian SME. The product features innovative solutions that give it unique characteristics, exceptionally high efficiency, low production cost, and long lifetime because it is made of aluminium instead of copper. The collector is appropriate for heating buildings. The company offers commercial agreement with technical co-operation and they are looking for joint venture opportunity.

## Low cost high efficient micro turbine for household and other applications

(Ref: 12 NL 60FI 306N)

A Dutch SME offers low cost high efficient micro combined heat and power(CHP)systems for small buildings and larger houses. The electricity is produced as a valuable "by-product" while heating the premises. Major advantage is that electricity does not have to be bought from the utility grid, thus lowering the overall energy bill. The company is looking for technical cooperation (testing, adaptation to specific needs), manufacturing or distribution under license.



## Stirling Engine for solar thermal applications

(Ref: 12 CY 0641 30SB)

A research institution based in Cyprus is looking for a Stirling Engine to be incorporated in a small-scale (a few tens of KW) solar thermal demonstration unit which is constructed as part of an EU funded project. The Stirling Engine's hot end will be coupled directly with a heat source (the thermal storage chamber). The Stirling Engine sought should be at an advanced level of maturity, ie at least beyond a prototype construction level.

## Efficient large-scale drainback solar thermal solutions through optimum dimensioning methodology

(Ref: 12 BE 0315 30UJ)

A Belgium SME has developed a specific methodology to optimize the design of large scale solar thermal applications based on drainback technology. A range of specifically adapted products has been designed accordingly. The company is looking for partners abroad in order to adapt its solutions for existing and new kinds of applications. Support and dedicated expertise will be provided to these partners.

## Technology for production of biogas from waste generated on cattle farm

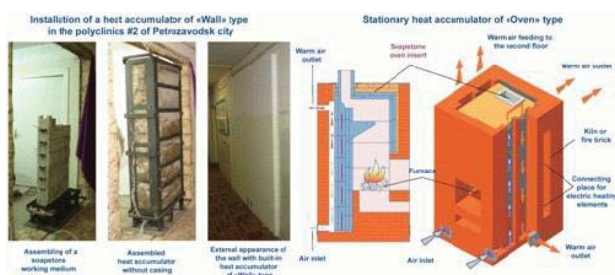
(Ref: 12 MK 82EX 30UX)

Macedonian company, owner of cattle farm is looking for partners able to provide suitable technology for establishing a bio-gas plant. The technology should be already introduced to the market or in laboratory stage but ready for implementation. The company is searching for partners for technical and/or commercial agreement with technical assistance.

## Autonomous heating systems based on solid-phase heat accumulators using night electric energy or/and surplus energy from wind power stations and/or solid fuel

(Ref: 12 RU 86FG 3P3H)

A small enterprise from Karelia, Russia, developed a compact heating system based on solid-phase heat accumulators made of soapstone with the capacity up to 100 kW. The system uses night electric energy, surplus energy of wind power stations, solid or gaseous fuel as energy sources. The system is ecologically safe, it costs 2-3 times less than analogues. The company seeks partners for technical cooperation.



## Mobile wood briquette making machine

(Ref: 12 HU 50S5 3OZS)

A Hungarian SME - specialized in technical research and development - has developed a new mobile briquette making machine with an aim of processing the wooden waste for energetic purposes anywhere it occurs. The technology makes the storage and transport of raw wooden waste material economical. The company is looking for industrial, financial and/or licence partners for further development and production.

## Biogas plant for farms

(Ref: 12 IT 56Z6 3P27)

Company based in North-eastern Italy designs and manufactures anaerobic digestion equipment for production of electricity from biogas. They develop small size plants (from 50 kW to 150 kW) to meet the needs of small farms, family dairy farms, or holiday farms. The company looks for entrepreneurs interested in adopting such small biogas plants in order to solve problems of organic farming waste, becoming, at the same time, self sufficient in their energy consumption with money saving.

## Next Generation SmartGrid Distribution Network Monitoring System using an Innovative Sensor

(Ref: 12 IE 51S6 3P32)

An Irish SME has developed and patented a novel current and voltage sensor technology and a family of wireless monitoring products for medium-voltage electricity distribution grids. The developed products employ open robust wireless communication standards and offer distinct competitive advantages where remote monitoring is required. The company is interested in exploring any mutually beneficial partnership arrangement with companies operating in, or supplying to, the power utility sector.



## Expertise and consultancy in developing solid state hydrogen storage materials

(Ref: 12 GB 4303 3OZU)

A UK university research group offers expertise in developing solid state hydrogen storage materials. Research focuses on designing novel materials with storage applications, developing catalysts for H2 storage materials, investigation of hydriding kinetics and engineering validation of materials in an integrated hydrogen store. The group seeks partners for technical cooperation and collaborative research / development of improved H2 storage systems.

## Energy cell for the utilization of thermal energy generated during aerobic processes

(Ref: 12 HU 50S1 3P10)

A Hungarian small enterprise has developed an energy cell for the utilization of thermal energy generated during aerobic processes, which can substitute even boilers or heat pumps as a heat producer in systems operated at low temperatures. It can be used out- or indoors as well as for the heating of properties without a green space. The company is seeking partners for the further development of the product or financial resources.

## Composite blades for tidal energy turbines

(Ref: 12 NL 60AH 3P19)

A leading Dutch composite design and manufacturing company is in the process of setting-up a specialized manufacturing facility of tidal energy turbines. The aim is to design, engineer and manufacture composite blades of up to 10 m diameter for the world market. In the beginning of 2012 the first tidal blade projects have been started. The Dutch company is interested in technical co-operation and commercial agreements with technical assistance.

## Innovative Water Technologies for Water Utilities Companies

(Ref: 12 GB 4103 30X5)

An East of England based Water Cluster Network is looking to source innovative technologies in the water sector for implementation at a large UK water utilities company. The water utilities company is looking for suppliers of innovative technologies to help them meet targets to reduce water consumption per capita, reduce embodied and operational carbon and move towards energy self sufficiency. They seek commercial agreements with technical assistance and potential licensing opportunities.

## Awarded comprehensive technology of lakes reclamation

(Ref: 12 PL 63AV 30R6)

The Polish company offers the comprehensive lakes reclamation service for the lakes which are rich in nutrients, especially phosphorus, with severe algal blooms and low water transparency. The technology is innovative and safe for the lake ecosystem. Company wants to transfer this technology to foreign markets by technical cooperation, research and work projects realization or other type of cooperation proposed by partner (SME or other type of organization such as cluster, institute, etc.).

## Technology and strain(s) to produce spinosad (biological insecticides produced by actinomycetes)

(Ref: 12 GB 41n7 30RH)

The UK representative of a Chinese chemicals manufacturer is seeking actinomycetes producing high yields of spinosad (a biological insecticide). Both strain(s) and fermentation protocols are sought amenable to industrial scale-up. Type of collaboration will likely include licensing and joint further development.

## Novel tracker technology to increase efficiency of solar and photovoltaic systems

(Ref: 12 AT 0105 30XQ)

An Austrian developer constructed a tracking system to maximize the gain of solar energy for private and small installations. Increased efficiency (up to 40%) for solar and photovoltaic panels is achieved by permanently direct sunlight in 100% coverage area from sunrise to sunset. It features a low failure sensitivity. The inventor is looking for cooperation partners to jointly further develop the system or to license it in Germany or Switzerland, or other countries.



## Innovative product that transforms any grow bag to give improved plant growth

(Ref: 12 GB 4103 3P1I)

A UK company offers a novel support frame that turns a grow bag on its side. Manufactured from recycled galvanised steel wire the patented design ensures maximum soil depth for improved plant growth, easier watering, plus vertical plant support. It even allows the grow bag to be moved while planted. Already on the market with great reviews, the product is supplied flat packed for easy self assembly. The company is seeking additional companies active in the horticulture market.



## Burst prediction and detection system for water trunk and transfer mains

(Ref: 12 GB 77dz 30UL)

A UK company has developed a technology which measures, records and transmits key data on the flow of water, water pressure and leak detection in water mains. The technology is used by water companies to monitor and predict the integrity of their water trunk and transfer mains, with data transmitted by SMS or GPRS. The company are now seeking partners for local adoption, specifically for technical and commercial cooperation.

## A novel organohumic fertiliser from olive oil wastewater

(Ref: 12 GR 49R2 30WJ)

A Greek Technical University has developed a novel fertiliser exclusively from the physical treatment of the by-products of olive oil production under fully controllable conditions. It is ideal for the biological cultivation of olives, vineyards, fruit bearing trees, potatoes and horticultural plants. Licensing agreements with olive oil mills are sought.

## Emission Free Environmental Closed Loop Incineration Process

(Ref: 12 GB 403U 30WL)

A South East England SME which has developed a new energy from waste technology combining an oxy-fuel fired fluidised bed combustion system with closed loop oxidation process and post combustion CO2 capture is looking for JV partners/investors to co-develop the core or associated technologies, and invest in the next stage of development. It is reliable and safe with no environmental pollution, disposing of waste in a unique manner with no smokestack or air emissions.



## Effective fish passage solutions to help fish passing tilting weirs, stop boards, penstocks, sluice gates or a dam structure blocks

(Ref: 12 NL 60FI 30TP)

A Dutch company offers solutions to help fish getting to higher water. The fishpasses and flaps can be used when tilting weirs, stop boards, penstocks, sluice gates or a dam structure blocks fish to return to higher waters. The company is looking for technical cooperation (testing, adaptation to specific needs) or distribution under license.



## Stirrer for Sewer Pump Stations

(Ref: 12 SE 67CJ 30W2)

A Swedish company in the waste water and sewage sector offers a patented solution for increased performance in sewer pump stations. The product reduces the costs for maintenance and the problems with unwanted odours. It uses the water flow and therefore needs no external power supply. The company is looking for partners interested in commercial agreements providing both technical assistance and adoptions to specific needs.



## Innovative container for the preservation, storage and handling of fresh agricultural products under naturally controlled atmosphere conditions

(Ref: 10 FR 3219 3IIN)

A French company specialized in designing and manufacturing patented, innovative lids adapted to a plastic pallet-box (with food quality), has developed a closed container (610 liters) with naturally controlled atmosphere. Thus, a wide range of agricultural products can be preserved, stored longer in better conditions. The company is interested in license agreement, joint venture or a commercial agreement with technical assistance in order to produce and/or sell its innovation under license.

## New biopesticide products for thrips and whitefly

(Ref: 12 GB 4103 3P14)

A UK company active in natural crop protection products is seeking new biopesticide products. Suitable products should have field trial data as a minimum to demonstrate effectiveness against thrips and whitefly. The product may also be in the process of registration. The partner could be either academic or commercial interested in technical collaboration, licence agreement etc.

## Waste sludge digestion process by sequential intermittent ozone dosing

(Ref: 12 TR 98OB 30U1)

A Turkish academician has developed an invention, which affects removal of endocrine disrupting compounds adsorbed onto the sludge. The developed process is deemed superior over side-stream ozonation of activated sludge in that it does not cause any reduction in active biomass amount maintained in the aeration tank, which is essential for efficient removal of wastes. The academician is looking for license or commercial agreements with technical assistance.

## Freeze-preservation of sperm from cephalopods for aquaculture

(Ref: 12 ES 28G2 30KW)

A public research organisation and a university from Spain have designed a method for preserving the sperm of cephalopods, either isolated or within the spermatophores and spermatangia, by inclusion in a cryoprotective solution based on sea water and a cryoprotective compound (e.g. dimethyl sulfoxide) and gradual freezing to reach a temperature = -80°C. Industrial partners of the aquaculture field interested in developing and marketing this technology under a patent licence are looked for.

## Carbon Dashboard - an interactive dynamic energy simulation tool to view defect, leakages and energy loss from buildings

(Ref: 12 GB 46P4 3P9M)

A Scottish SME is seeking licensees for its powerful interactive dynamic energy simulation tool which allows users to view defects, leakages and, most critically, the energy loss from buildings. The system provides demonstrable power, CO2 and monetary savings all broken down and backed up with clear thermal images. The system is ideal for managing housing and building stock. Licensees are sought to provide this expert service for local thermal imaging surveyor franchisees across Europe.

## Intelligent organo-mineral fertilizers

(Ref: 12 PL 63AW 30ZG)

A Polish entrepreneur developed a technology of producing intelligent organo-mineral fertilizers. The technology is based on processing of a thickened sludge, residues from biogas processes, and organic residues from food processing, into organic and mineral fertilizers. Technology allows using twice as much nutrients than from common fertilizers. There is also a great reduction of a greenhouse gas emission from fertilized soil. Joint ventures, license, and commercial agreements are sought.

## Technology for establishing hydroponics greenhouse for vegetables

(Ref: 12 MK 82EX 30UY)

Macedonian company is looking for partners able to provide suitable technology for establishing hydroponics greenhouse. The technology should be already introduced to the market or in laboratory stage but ready for implementation. The company is searching for partners for technical and/or commercial agreement with technical assistance.

## Low-emission swirl burner

(Ref: 12 PL 61AJ 3P03)

A small Polish company has developed a technology of low-emission swirl burner, which allows to lower NOx emission and co-burning of biomass and waste, including sludge from sewage treatment plants. The company is looking for industrial partners interested in the commercial agreement with Technical Assistance with the special emphasis on the following forms of collaboration: assembly, engineering, technical consultancy, quality control and maintenance.

## Innovative molecular analysis for the detection and identification of plant pathogens

(Ref: 12 FR 38n0 30HN)

A French SME has developed an innovative broad-spectrum phytoanalysis technique to detect and identify plant pathogens. The process is an adaptation of RT-PCR multiplex detection technique on plants pathogens. It is able to simultaneously detect all the pathogens of a single plant, and can be applied on a wide variety of plants. The company is looking for license, commercial agreement with technical assistance, technical cooperation and manufacturing agreements.

## Innovative, Agricultural 2.0 Collaborative Management Platform

(Ref: 12 IL 80ER 3P36)

An Israeli start-up company has developed a new generation, unique data collaboration and management system designed specifically for the agricultural market. The system enhances cooperation between stakeholders for reducing risks, improving crop yields and lowering production expenses. Partners for joint further development and financial resources are needed.

## A hydraulic flow modulation device that sustainably manages water pressure and subsequently reduces water consumption, leakage and burst pipes within water distribution networks and Commercial/Private estates

(Ref: 12 GB 4103 3P2F)

A UK company offers a hydraulic device which monitors water pressure and flow in distribution networks. The device can increase/decrease water pressure subject to demand without the need for a power supply. This ensures there is no compromise in control performance. Advantages include reduced water consumption, leakages and burst pipes plus cost savings. The UK company is seeking commercial partners with high water consumption rates such as water utilities, processing and manufacturing companies



## Innovative Waste Treatment with Hydro-mechanical and biological system

(Ref: 12 IT 56Z6 3P25)

Company based in North-eastern Italy, specialised in renewable energies and tunkey waste treatment plants provision, offers innovative waste treatment with hydro-mechanical and biological system to treat municipal solid waste. The system ensures efficient separation of waste, larger production of high quality biogas, less harmful emissions, economic gain and low ecological impact. The company looks for municipalities/waste management companies for commercial agreement with technical assistance.

## Automatic colour separation technology for glass recycling in waste containers

(Ref: 12 IT 56Z4 3P4S)

An Italian company has developed a mechatronic device to be installed in the traditional waste containers for collection of glass bottles which increases the value of the recycled glass. The purpose of this device is to automatically recognize the colour of the bottles, separate them by the colour into different compartments and obtaining recycled high value glass (colourless, green and brown). Companies are sought for technical cooperation and commercial agreements with technical assistance.

# Agriculture & Environment

## Affordable, Energy Efficient, Sustainable Homes of a Modular Construction for Off-site Manufacture

(Ref: 12 GB 46P4 3PCW)

A Scottish SME in conjunction with a leading Scottish university and architecture practice has developed a proven concept for affordable, energy efficient, sustainable homes. The flexible, modular designs are of a steel frame construction and constructed off-site using high specification products. They are ideal for affordable volume housing and relief housing. The company seeks local authorities and housing associations for joint ventures and license agreements.

## Highly effective, energy-efficient reverse osmosis systems

(Ref: 12 NL 60FI 3OTV)

A Dutch pioneering water treatment company offers highly effective, energy-efficient reverse osmosis systems. The company has systems to remove all the salts (desalination) or components such as humus acids, bacteria and the majority of viruses out of water. The company is looking for technical cooperation (testing, adaptation to specific needs), license- or commercial agreements with technical assistance.

## Novel Ecologic Industrial Cleaner

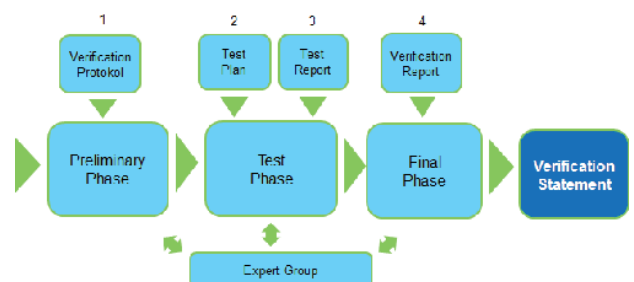
(Ref: 12 IL 80ER 3P72)

An Israeli company specialized in developing and manufacturing high quality Ecologic cleaner products has developed and manufactures a new water based environmentally friendly industrial cleaner that removes all types of greases, graphite and soot. As a result the material is cleaner, economical and time saving. The company looks for industrial partners in the field of chemical liquids for a Technical Cooperation and Manufacturing Agreement.

## Verification of Environmental Technologies

(Ref: 12 DK 202G 3P34)

A Danish centre for verification of environmental technologies offers independent testing of technologies and products for the reduction and monitoring of environmental impact and environmental effects with special focus on technology areas of importance to environmental and climatic development. The centre is looking for technical cooperation with water technology vendors with needs for having technologies tested and verified for the European and Chinese market.



# International Matchmaking Events

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## What is matchmaking?

Matchmaking in the business sector is all about getting a lot of different companies and organisations from a particular sector to meet at a matchmaking event, and to help them create new national and international working relationships.

During these matchmaking meetings, which can be run over 1-2 days, participants can meet new potential business partners. Meetings are normally arranged in advance, and can typically last for 30 minutes, which is enough to see if there is the potential for future co-operation. Matchmaking is the quickest and cheapest way to build up new contacts in other countries.

Most matchmaking events are held in connection with international trade fairs and give your company the chance to meet with other businesses relevant for you – whether your visit is to buy, sell or simply to learn about new technologies.

There are many matchmaking events in Europe and a small selection is shown in this edition of TechMatch. If you want to hear more about an event, or wish to take part, please contact one of our consultants.





# International Matchmaking Events

## International eco-technologies B2B meetings

**Date:** 12-13 June 2012

**City/country:** Lille, France

**Sectors:** Environment

### Registration:

The Enterprise Europe Network and the CD2E (French cluster dedicated to the creation & development of activities in the environmental sector) organize a brokerage event on Eco-technologies, taking place in Lille the 12th and the 13th of June during the two main events for the environment sector in the North of France:

- the European congress EcoTechnologies for the Future - <http://www.eco-technologies.org> (from 12th to 14th of June 2012 in Lille)
- the Environord exhibition - <http://www.salon-environord.com> (same dates)

Participants (companies, R&D entities, academia, public bodies) will have the opportunity to meet potential partners/clients thanks to pre-organized 30-minute long meetings.

### Benefits:

- Find partners with whom building a base to approach new markets
- Go international to promote products, know-how & technologies with applications in environment
- Find ideas, expertise or technologies to solve issues and boost innovation
- Discover new business / innovation & European projects opportunities

Participation free of charge for visitors and exhibitors - registration before the 1st of June 2012 (access strictly limited to the eco-enterprises, laboratories, communalities and prime contractors).

### Further Information and Online Registration

<http://international-ecotechnologies.b2b-match.com>



## EEN Brokerage Event at "GR Business Days"

**Date:** 13-14 June 2012

**City/country:** Luxembourg, Luxembourg

**Sectors:** Energy  
Environment  
Waste management  
Industry  
Information technology  
Telecommunications  
Automation/robotics

### Registration:

The EEN Brokerage Event at the "Greater Region Business Days 2012" (former "SME Forum", which changed name with the 1st edition of the trade fair "GR Business Days") organised by the Enterprise Europe Network of the Chamber of Commerce of Luxembourg will take place on 13th and 14th June 2012, in Luxembourg.

This Brokerage Event will combine the assets of a professional trade fair with a business co-operation exchange platform and will represent an important gathering in one single meeting place of the economic potential of innovative and dynamic entrepreneurs of the Greater Region. Coming from Rhineland-Palatinate, Saarland, Lorraine, Wallonia and the Grand Duchy of Luxembourg, the participating companies are all willing to extend their business relations to the neighbouring regions as well as to many other European countries.

The participation of business delegations from the Netherlands, Italy, Poland, Hungary, Serbia, Turkey, Morocco, Tunisia, Senegal and South Africa are also expected and will contribute to enhance the international character of the event.

This EEN Brokerage Event will be organised in the framework of the 1st edition of the trade fair "GR Business Days", which includes besides exhibition stands and a start-up village, interactive conferences, a TV stage, workshops, networking events, a Greater Region symposium as well as an Automotive Forum.

In 2011, close to 200 companies represented by around 500 participants took part in this EEN Brokerage Event, with more than 3.200 business meetings within 2 days.

### Further Information and Online Registration

[www.b2faironline.com/b2fairScripts/b2fair.cgi](http://www.b2faironline.com/b2fairScripts/b2fair.cgi)



# International Matchmaking Events

## EEN-partnering ACHEMA 2012

**Date:** 19-21 June 2012  
**City/country:** Frankfurt, Germany  
**Sectors:** Environment  
Waste management  
Environment protection  
Biotechnology  
Chemical industry  
Materials industry

### Registration:

ACHEMA is the triannual world-leading fair for the process industry. It brings together 4,000 exhibitors from 50 countries with 180,000 participants.

Centered around chemical technologies, environmental protection and biotechnology the fair covers:

Engineering ; Industrial and Labour Safety ; Instrumentation, Control and Automation Techniques ; Materials Technology and Testing ; Mechanical Processes ; Pharmaceutical, Packaging and Storage Techniques ; Pumps, Compressors, Valves and Fittings ; Research and Innovation ; Thermal Processes, Innovative Energy Carriers and Storage ; Biotechnology ; Environmental Protection

Companies registering for the EEN-partnering event at ACHEMA 2012 via the EEN receive a discounted rate. Participation in the partnering event does not require becoming an exhibitor.

### Further Information and Online Registration

[www.een-hessen.de/achema2012](http://www.een-hessen.de/achema2012)  
<http://achema-partnering.de>



## Health and Food Days Brokerage Event

**Date:** 21-22 June 2012  
**City/country:** La Rochelle, France  
**Sectors:** Food - Agro Industry  
Medicine, health  
Veterinary  
Pharmaceutical/Cosmetics

**Registration:** 1 June 2012

The 9th session of the "Health & Food Days", the International gathering for professionals, takes place on the 21 & 22 June 2012 in La Rochelle, France.

Enterprise Europe Network, partner of the BE, offers a 50% discount on registration fees for each very 1st participation to the Event.

What's about? Sustainable Diet as Heart of the Communication Issues. This event is dedicated to Food supplements, diet foods, cosmetics, pharmaceuticals, animal feed, out-of-food services

### Who's targeted?

- Retailers; service providers; packaging, equipment and ingredients suppliers; trade press.
- Professionals and engineers from technological centres, research labs

The two days are organized around six occasions to initiate partnerships:

1. Business Meetings
2. Round Tables and Conferences
3. Exhibition Centre
4. Product Trends and Innovations Area
5. Workshops
6. The Decision's makers' Corner

### Further Information and Online Registration

[www.aliments-sante.fr/accueil/index.html](http://www.aliments-sante.fr/accueil/index.html)



## What can the Network do for you?

The Enterprise Europe Network was launched in February 2008 by the Commission's Directorate-General for Enterprise and Industry. It builds on the former Euro Info Centre (EIC) and Innovation Relay Centre (IRC) Networks, established in 1987 and 1995 respectively.

### Who are we?

- 600 organisations
- Activities in more than 50 countries

### How can we help you?

- We can help your company find relevant trading partners
- We help SMEs develop new products, open new markets and provide information on EU opportunities
- We advise SMEs on technical issues including IPR, standards and EU legislation
- We operate as an intermediary between entrepreneurs and EU decision makers and can help your company be heard in Europe

## Some numbers...

- Business and technology partnership deals signed by 5,000 companies
- 23,000 profiles in the technology transfer and business cooperation databases
- More than half of companies using the Network have entered new markets
- 99.7% of clients surveyed would recommend the Network to others



Photo: Dorte Do Designer, Denmark

*In October 2011, Nikolaj Bejer from the Danish company Food with You participated in the Enterprise Europe Network matchmaking at the food fair ANUGA in Cologne, Germany. He came home with at least two new business contacts - one of them, a Lithuanian company which is now a contractual business partner of Food with You.*