

TechMatch

Agribusiness & Environment

No. 2 • 2013



Global reach for local companies...



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TechMatch is a free information service, which includes a selection of technologies within Food, Agriculture, Environment and Energy which are offered and requested by companies in Europe. The service also provides information on relevant fairs and matchmaking events.

The aim of the publication is to promote cross border trade and co-operation.

TechMatch is produced by Agro Business Park, Denmark, on behalf of Nordic members of the Enterprise Europe Network – the world's largest business network.

Published by

Agro Business Park, Denmark,
on behalf of Nordic members of
the Enterprise Europe Network.

TechMatch is published 10
times a year.

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TechMatch Contacts

Interested in a new technology?

If you're interested in one of the technologies or events, or wish to get in contact with one of the companies in TechMatch, please contact one of our consultants.

Remember to quote the reference number of the profile you want to know more about!

You are also welcome to contact us if you wish to promote your new technology in other European regions.

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New technology for bakery and innovative milk products

(Ref: 12 SK 69CW 3OP7)

Slovak micro-sized company has developed new technology for bakery and innovative milk products. In development is used selected plant extracts, innovative beverages, both alcoholic and non-alcoholic based on the malt, cereals and medical plants, and last but not at least plant oils aimed to repair bad lipidic food profile and misbalance between omega-3 and omega-6 PUFA aimed to express proof able healing effect. The company is interested in licensing agreement.

Lactic acid fermentation reduces acrylamide formation in fried potato products

(Ref: 12 NO 79EN 3QUM)

A small Norwegian company is offering a powerful method for acrylamide mitigation/reduction in fried potato products and is looking for producers of freshly cut potato for French fries or/and crisps production. By fermentation the sugars are fermented to lactic acid and asparagine to aspartic acid. The Norwegian company is a SME derived from research and localized in the southern part of Norway. They are looking for partners interested in licensing agreement and/or technical cooperation.



Advanced bread and pastry production technologies

(Ref: 04 ES SEOT 0B7R)

A Spanish company has developed technologies to produce a vast range of advanced and new products based on dough (refrigerated, frozen and pre-fermented frozen), parbaked bread and pastry (to be finished in a microwave oven, frozen, refrigerated and at room temperature) and long-life bread and pastry (from 2 weeks to 2 years). The technology is fully developed and tested in industrial clients. Food companies are sought to transfer the technology and set up manufacturing plants.

Innovative and customised snacking products automatically manufactured

(Ref: 06 ES SEOT 0FBJ)

A Spanish company has developed a new range of snacking products with different shapes, stuffing and covering that can be designed to order (all kind of food combined with sauces). Automatic manufacture problems, as well as the ones of final preparation, have been satisfactory resolved with the developed technology. The company looks for clients to transfer its manufacture technology of these products through a license, offering the development of exclusive products and industrial implementation.



Quick-cooking chickpea (cicer arietinum) manufacturing technology

(Ref: 04 ES SEOT 0BGW)

A Spanish company has developed the appropriate technology and manufacturing plant to produce a quick-cooking chickpea (cicer arietinum) that cooks in 15 minutes in boiling water (4 to 6 times faster than the standard raw ones). It does not need to be soaked or prepared in any way in advance. The technology is fully developed and ready to be implemented. Food companies are sought to transfer the technology and set up manufacturing plants.

Innovative and safe disinfectant designed especially for the food and catering industry

(Ref: 12 IL 80ER 3OEU)

A leading Israeli pharmaceutical company specializing in the manufacturing of disinfectant products has developed a multipurpose and safe innovative disinfectant in a form of a tablet that produces a blue colored solution letting users know when the post disinfecting rinse is complete. It is especially useful for the food and catering industry. The company is looking for joint further developments, new applications, joint ventures and commercial agreements.

New generation, innovative fruit and vegetable cup sorting machines

(Ref: 11 IL 80ER 3LTG)

An Israeli manufacturer specializing in the manufacturing of turnkey solutions for the handling of fruits and vegetables has developed a new generation of cup sorters with the most advanced management interface available that is adaptable, fast and includes a state of the art vision system compatible with almost all fruits and vegetables. The company is looking for partners to further develop the product, test new applications or enter a joint venture.

Clean Label Fond

(Ref: 10 DK 20B7 3GNV)

A Danish SME has developed and produces natural bouillon/stock which can be created with a number of different tastes including beef, chicken, venison, pork, fish, mussel, shrimp, crab, fish etc. The stock can be used as a substitute for taste reinforcement additives such as MSG and yeast extracts. The client is looking for license agreement or technical cooperation.



High intensity ultrasound device for atmospheric freeze drying

(Ref: 12 ES 23D2 3OKD)

Spanish researchers have developed a for new high intensity ultrasonic prototype that will permit an affordable application of freeze drying to common foods as spices, teas, fruits, vegetables, meat or fish. Partners are sought for patent licensing or technical cooperation for the development of this technology.

Innovation in edible coating to improve food products quality and safety

(Ref: 12 ES 23C7 3RKH)

A Spanish technology centre has developed a methodology to develop edible coatings according to the unique features of food products. Edible coatings enhance shelf life and guarantee food safety and quality along the entire food chain. The centre seeks companies interested in technical cooperation with adaptation to specific needs.

Non-invasive food sealed packaging control to avoid products spoilage

(Ref: 12 ES 23C7 3RKL)

A Spanish Technology centre has developed a new methodology to detect critical points in sealed food packaging. The method combines artificial vision and thermography to guarantee critical points absence and consequently avoid products spoilage. The centre seeks companies interested in technical cooperation with adaptation to specific needs.

Fruit and vegetable puree production line for baby food

(Ref: 13 LV 58AD 3RLO)

A company from Latvia engaged in biological baby food production is looking for a fruit and vegetable juice and puree production line for baby food. The company is looking for a whole production line including multiple production processes and functions. The company is looking for commercial agreement with technical assistance.

Quality control and shelf life prediction for perishable produce (i.e. fruit, vegetables)

(Ref: 13 DE 0855 3RLK)

A German SME has developed an innovative control system for the postharvest control of perishable produce. Using sensitive trace gas technology it is possible to monitor and optimize the quality development of the stored, processed or transported products. With the measured data, the quality development can be modelled and the individual shelf life of the perishable product can be predicted. Industrial partners e.g. producers, retailers etc of fruit/vegetables are sought for various cooperations.

New food process and product development opportunities for ethnic food markets sought

(Ref: 12 GB 403U 3O72)

A leading manufacturer and wholesale supplier of premium quality Chinese pancake products, based in the South East of England is seeking partners in Europe with process innovations and new ingredient knowledge to jointly develop new products and process know-how, and supply niche markets throughout the EU.

An alternative to the use of sulfite additives is sought for the prevention of discolouration in food products

(Ref: 13 GB 4103 3ROI)

A UK food and drinks manufacturer is seeking an alternative to the use of sulfites in the prevention of discolouring for a range of fruit-based products. The solution sought may be an alternative additive or a novel processing or packaging technology. License agreements or technical cooperation agreements are offered.

Wind power plant based on vertical axle

(Ref: 12 SK 69CT 3QWY)

A small company from western part of Slovakia, active in the field of energy production, is offering a special type of wind power plant based on vertical axle. Technical solution does not need bearings, so there is minimum maintenance and higher efficiency. Partners are sought for the development of further applications and to exploit the existing know-how (License agreements or Commercial Agreement with Technical Assistance).

Highly efficient technology for the production of high value solid bio-fuel from woody biomass

(Ref: 12 NL 60FI 3QX9)

A Dutch company has developed a highly innovative, efficient and flexible process for the torrefaction of biomass. For the actual torrefaction step, they designed and engineered a unique torrefaction process. The company is looking for a technical cooperation or commercial agreement with technical assistance with partners who aspire to convert low value biomass and from forestry and agricultural operations into high value, solid biofuels.

Fibre separation made of stillage from bioethanol production of second-generation

(Ref: 12 SK 69CV 3R25)

Slovak research institute developed a technology for separation of fibrous phase from aqueous suspension of stillage, working on basis of centrifuging under optimal separation conditions. Advantage is low spatial and temporal requirements for separation. Technology can be used by production of bioethanol, in food or paper industry. Company is looking for industrial partners interested in further development and testing of new possibilities of separation on mixed types of devices, as decanters.

Alpha stirling hybridisation of V-shaped car engines for use as heat engine in solar applications

(Ref: 12 NL 60FI 3R2T)

A Dutch startup offers technology for hybridisation of an alpha stirling motor with a V-shaped car engine for use as a heat engine in solar applications. The company is looking for technical cooperation with an automotive company (with in house engine production capabilities) or an engine manufacturer to produce a road worthy prototype for this technology. The startup is founder from a long history in energy, utilities and solar applications.

Technology for gas analyses in biogas plants

(Ref: 12 DE 0855 3PAS)

A German SME has developed robust and low cost biogas analysis sensors and measuring system for the controlling of processes in biogas plants. With this sensor technology it is possible to measure in-situ and real time O₂, CH₄, H₂, CO₂, O₂/CO₂ and Ethanol/Methanol (for biofuels) in bioprocesses. The company is looking for industrial/academic partners for technical cooperation and/or commercial agreements with technical assistance.



New process for methane generation from waste

(Ref: 12 IT 56Z7 3R38)

An Italian research company offers a new waste to energy process based on thermochemical cycle able to convert any organic compound into Methane and heat. The technology can be applied to small quantities of waste (organic materials) in the order of 0,5 to 3 tons/day, that is well suited for small towns, industries and hospitals waste and energy production needs. Industrial partners are sought for further development and testing.

No emission high-performance hydrogen steam engine for generators and marine engines

(Ref: 12 BE 0213 3R19)

A Brussels-based inventor has developed a no-emission high-performance hydrogen steam engine. The technology is ready for pre-production and the invention is protected by a patent application. This offer concerns 2 main sectors: manufacturers of generators of all sizes and manufacturers of marine engines. The inventor is looking for partners interested in license agreements and further development.

Technology and pilot station for biodiesel production from soy oil resulted as by product in the technological process of obtaining soy proteins

(Ref: 12 RO 78EG 3RE8)

A research institute from Romania has developed a technology and a pilot station for production of biofuels from soybean oil, by using the transesterification reaction with methanol and NaOH or KOH as catalyst, in enzymatic catalysis. The Romanian research institute is looking for commercial agreement with technical assistance (engineering and technical assistance) with an industrial partner, to design and build the pilot station on which to transfer the proposed technology.

Enzymatic technology for Biodiesel production from vegetable oils

(Ref: 12 RO 78EG 301Y)

A research institute from Romania has realized a technology for obtaining Diesel engine fuel from sunflower oil, by using the transesterification reaction with methanol in enzymatic catalysis. The Romanian research institute is looking for commercial agreement with technical assistance (engineering and technical assistance) with an industrial partner, to develop, homologate and introduce the new technology into production.

Urea to Hydrogen Converter for Combustion Engines and E-Cars

(Ref: 12 DK 202G 305A)

An international Danish company has developed an innovative converter making it simple and safe to use hydrogen. The system which on-the-fly can convert urea direct into hydrogen for application areas where hydrogen is an environmental advantage: Primarily the transportation sector, but also stationary energy sources. The Danish company is looking for joint venture and/or commercial agreement with technical assistance with e.g. automotive manufacturers and sub suppliers fuel distributors.

Decision Support System for Bio-fuel Assessment and Selection

(Ref: 12 RB 1B1M 3Q6P)

Serbian firm offers a specialized Decision Support System with aim to help decision-makers to make a desirable choice among different liquid and gaseous bio-fuels using multiple criteria. The main advantage is that system enables a selection of a subset of criteria and their weights to reflect the best user's preferences in each specific case. Firm is looking for partners for Technical Cooperation.

Technology of using surplus electric energy of autonomous wind power station for heating and hot water supply based on solid phase heat accumulators

(Ref: 13 RU 86FG 3ROP)

A small enterprise from the Republic of Karelia, Russia has designed a technology of accumulating electric energy of a wind power station (WPS) using a solid phase heat accumulator, which enables increasing WPS efficiency by 20-40%. The technology provides energy for heating and hot water supply at low cost. The company is looking for partners for technical cooperation.

Production of Sustainable Hydrogen from Complex Raw Materials

(Ref: 12 GB 47P8 3R8S)

UK-based consortium has developed a process that can be used for the production of sustainable hydrogen from complex fuel sources such as mixed oil, bio-oil or pyrolysis of waste tyres via advanced steam reforming. The method combines sorption enhanced steam reforming (SESR) and chemical looping reforming processes (CLR). The client is looking for a new industrial partner for further joint development and commercialisation.

Advanced Mobile Waste to Energy Plant

(Ref: 12 DE 1380 3O9M)

A German enterprise has developed a 3.0 waste-to-energy technology. The processes utilise a controlled (starved) air gasification process, which thermally converts waste products into a combustible gas. Reduction of fossil fuels, decrease of harmful emissions, capacities from 5-2000 t/12-15 hours of waste processing, a modular design allows flexibility, simple installation etc., ideal for small municipalities, industries, large-scale applications for commercial or technical co-operation.

Ethiopian mustard (*Brassica carinata*) variety for biodiesel and lignocellulosic biomass production

(Ref: 12 ES 276D 3RI9)

A Spanish research group registered a new plant variety of Ethiopian mustard (*Brassica carinata*) suitable for biodiesel and biomass production under autumn-sowing conditions in areas of mild winter. The variety has an increased seed and oil production relative to other varieties and is resistant to high temperatures and drought thus being suitable for its growth in marginal lands avoiding potential competence with food crops. They seek seed, biodiesel and biomass companies for license agreements.

Conversion of renewables with innovative biotechnological process

(Ref: 13 DE 1699 3RMF)

A German research institute operates a multifunctional pilot plant facility converting renewables (1st/2nd generation, green biomass, residues, waste etc.) biotechnologically by enzymes and microorganisms providing bio-based products (e.g. lactic acid). Partners are sought for testing of products from the fermentation processes for development of new applications (i.e. by polymerization). Moreover, cooperation is feasible for the pre-treatment of feedstocks as well as the downstream processing.

Real time determination of (harmful) algae and other surface water quality indicators

(Ref: 12 NL 60FI 3QXB)

A Dutch company offers a technology in the form of a device, for providing real time surface water quality information without the need for further laboratory analysis. Compared to laboratory measurements this technology is fast, flexible and cost effective, and an indispensable tool in modern water management. Measurements are directly fed into an automated web application for report generation. The company is looking for a commercial agreement with technical assistance.

Hard waste water treatment by Direct Anodic Advanced Oxidation Process (D.A.O.)

(Ref: 12 IT 53V0 3R4Q)

An Italian PMI has developed an eco-friendly method to treat hard types of waste waters. The technology can be applied to a wide variety of aqueous industrial effluents. Pollutants can be broken down by Direct Anodic Advanced Oxidation process (D.A.O.), including those containing recalcitrant compounds that biodegrade slowly or not at all. Partners for commercial agreements with technical assistance and joint ventures are sought.

Installation for waste of animal origin incineration

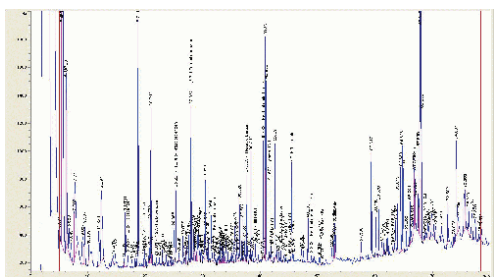
(Ref: 12 RO 75DU 3QNF)

A Romanian researcher has discovered an installation for waste of animal origin incineration for agriculture field. The installation shows high efficiency at a reduced size and low cost price. The researcher is interested in finding partner for commercial agreement with technical assistance.

Method for simultaneous determination of organochlorine pesticides, polychlorinated biphenyls and chlorobenzene in fruit samples

(Ref: 12 RO 78EG 3RGL)

A Romanian research institute has developed a method for the multiresidual determination of organochlorine pesticides (OCPs), polychlorinated biphenyls (PCBs) and chlorobenzene (CBS) in fruit samples, with applications in food and beverage industry. The institute is looking for laboratory partners to implement and to further develop the method so as to monitor pesticides, biphenyls and chlorobenzene in fruits.



Continuous procedure for determining the contamination of water

(Ref: 11 DE 76DW 3NQ9)

A small German company specialised in restoration and maintenance of lakes, aqua culture, complete building services and planning swimming, natural and chlorinated pools has developed a continuous procedure and a device for determining the biological contamination of water. The main innovative advantage is a continuous sample recovery that guarantees continuous measurement. The company is looking for a partner for further development, adoptions to specific needs or licence agreement.

Specialized device for improving and accelerating the process of fish breeding applicable also for fish hatcheries

(Ref: 12 BG 0530 3QLO)

A Bulgarian company with more than 20 years of experience in R&D of water treatment products and technologies has developed a specialized product for improving and accelerating the process of fish breeding. The principle of operation is based on ecological hydrodynamic processing of water. The company seeks commercial agreements with technical assistance with companies interested in the implementation of this technological product.

Dielectric pig scale

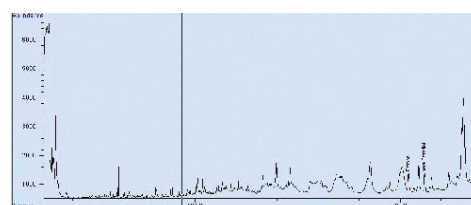
(Ref: 08 DK 20B7 0IQD)

A Danish science park holds a patent for a pig weighing scale which operates by measuring the change in capacity between two aluminium plates and which can weigh pigs quickly, accurately and without hard work. The scale is operational but there is some final development work to be done before the product is commercially viable. They are looking for partners to work jointly on completing the scale to market readiness.

Method for simultaneous determination of steroid hormones (estrone and β -estradiol) from soil

(Ref: 12 RO 78EG 3RGI)

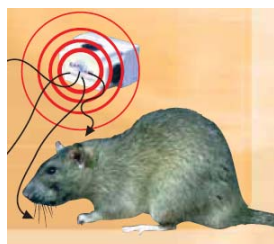
A Romanian research institute has developed a method for simultaneous determination of steroid hormones (estrone & β -estradiol) from soil samples, with useful applications in environmental protection and bioagriculture. Laboratory partners are sought for, in order to implement and further develop the method.



A radical new solution against rodents (rats, mice, squirrels, martens, weasels...) for use in agrofood industries and warehouses

(Ref: 10 FR 34K2 3HIF)

A French SME has developed an efficient new solution against rodents for use in agro-industries and warehouses. It is an electronic system that emits a series of tones across a wide range of frequencies that result in the rodents being driven from the targeted areas. The solution is easy to use, quick to set up and can replace or complement the classical chemical solutions used against rodents. The French company is looking for a Commercial agreement with Technical assistance.



Review of design of cattle race electronic ID(EID) reading system and the materials used in its construction to achieve a lighter weight product

(Ref: 13 GB 46P5 3RNN)

A Scottish Company which specialises in Livestock Electronic Identification (EID) systems has developed a multi cattle race reader which reads the electronic ID of cattle in high throughput areas such as auction marts, abattoirs and farms. They wish to make the structure of the product lighter and therefore more viable to transport and export and are seeking collaborative partners, either academic or industrial, to help them to assess and develop the components, materials and design.

New procedure for recycling industrial sludge in the vegetable oil industry

(Ref: 09 HU 50S5 3EJ9)

A Hungarian SME has developed a new procedure for complex re-utilization of by-products from industrial sludge originating from sunflower or rapeseed oil production. The process generates compost products for plant nutrition, animal feeding or bedding products in cattle feedlots. The offered technology serves as complex agricultural use of industrial oily sludge can be used by edible oil factories. The company is looking for industrial partners interested in licence or commercial agreement.



Efficient drum dryer technology and equipment to process fibrous low-density products, such as grass, straw and lucerne to produce pellets and bales to apply as animal feed

(Ref: 12 NL 60FI 3QZR)

A Dutch SME offers drum dryer and process technology to dry grass, straw and lucerne to produce pellets and bales to apply as animal feed. The technology is specially designed to process long fibrous products that are used for animal feed. The company is looking for partners (licence and manufacturing agreements), like agriculture equipment manufacturers and agriculture/feed companies/cooperatives to implement this technology.



Electrodialysis processes for sewage treatment

(Ref: 09 ES 23D2 3CQK)

A Spanish University has a high experience and know-how to develop and carry out electrodialysis and electrolytic processes for sewage treatment, mainly those related to high salinity contents. This technology can be more effective than traditional treatments in these cases and could be of interest to industries with wastewaters (for example, textile or chemical industries). Partners interested in establish know-how agreements or technical projects for that purpose are sought.



Innovative teat disinfectant that includes an indicating blue dye

(Ref: 12 IL 80ER 3OET)

A leading Israeli pharmaceutical company specializing in the manufacturing of disinfectant products has developed a unique and innovative teat disinfectant that includes an indicating blue dye, able to kill mastitis causing bacterial pathogens in less than one minute at a concentration of 1500 mg per litre solution. The company is looking for joint further development, new applications, joint ventures and licensing and commercial agreements.

Adaptative control system for monitoring of green-houses

(Ref: 11 PT 65BN 3KCQ)

A Portuguese SME has developed an innovative adaptative control system for monitoring different types of greenhouses. The system is built in a modular a scalable way and can be easily integrated with different type of sensors. The company is looking for partners for commercial agreements with technical cooperation.

Innovative technology to permit year round production of horticultural varieties

(Ref: 12 GB 44O6 3RE1)

A London based company has developed novel technical solutions to produce integrated growing and processing systems that allow the year round production of premium value vegetable, fruit and cut flower varieties. The company wishes to collaborate with seed producers to develop new varieties for their system.

Development of New Binders for Composite Material made from a specific food waste stream

(Ref: 12 GB 44O6 3R1Z)

A UK London-based company is looking for industrial or academic partners to work with them to jointly further develop their process to make biocomposites from a used, dried food waste stream. The company has recognised the social and environmental benefits of using this food waste as a raw material and is looking to improve their current product through the development of new binders.

Vaccine against African swine fever virus

(Ref: 11 ES 28G2 3LT9)

Public research centres from Spain and UK have generated African swine fever (ASF) vaccines producing higher survival rate in infected swine. They are modified ASF virus with no expression of specific genes to prevent pathogenic reversion and expressing a particular envelope protein only if a chemical inducer is present. They are infective and produce empty viral particles inducing the immune response. Veterinary or biotech companies to develop the vaccine under a patent licence are sought.

Soil sampling solution with multiple probes

(Ref: 12 HR 89GJ 3QWF)

University from Croatia has developed rotary probe assembly for simultaneous taking of multiple soil samples (from 2 to 16 single probe samples), and a single probe being used within the rotary probe for uses in Agricultural and Environmental sampling. Present invention includes a sample collection container, intended for simultaneous taking of an average soil sample. University is looking for licensing partner and joint further development.

The innovative technology of vermiculite exfoliation

(Ref: 12 PL 62AQ 3Q38)

The company from North-East Poland is looking for the innovative technology for vermiculite exfoliation. The technology will be used for feed production, as a addition to beddings, as the media for aquariums and terrariums. The technology should be already on the market or available for demonstration - field tested. The company is looking for the cooperation with industry partner within licensing agreement, commercial agreement with technical assistance.

New process on the utilization of hydrocarbon contaminated soils and organic waste

(Ref: 10 HU 50S5 3GNX)

A Hungarian SME has developed a new procedure for the remediation of hydrocarbon contaminated soils and organic waste. The aim of the technology is to utilise end-products from composting and aerobic stabilization plants. The offered technology can be used by fuel distributors or companies who are interested in oil-processing. The company is interested in a licence agreement and commercial agreement supported by technical consultancy.

Stand alone swill treatment technology

(Ref: 12 NL 60FI 3R5H)

A Dutch SME developed a small, fully automated stand-alone organic waste treatment process within a bioreactor. It produces a large amount of biogas, a small solid fraction (fertilizer) and waste water (fertilizer or to sewer). This very robust system handles waste streams irregular in volume and content, surviving inactive periods up to 2 years. License agreements or technical collaboration for (new) applications in waste treatment from primary agricultural production is sought.

Sunflower oil with high phytosterol content

(Ref: 12 ES 276D 3RIA)

An Andalusian public research organisation has devised and filed a patent application on sunflower oils with high phytosterol content, up to three times the content of regular oils. This high phytosterol content gives the oil a high nutritional value due to their capacity to reduce the blood cholesterol levels and makes their extraction to be used as ingredients for nutraceutical compositions feasible. Plant breeding, oil and/or functional food companies are sought for licence agreements.

Woven Textile Structures with Differentiated Covering for Applications in Agriculture

(Ref: 12 RO 74DQ 305Y)

A Romanian institute developed functional agro-textiles for agriculture, by nature (UV stabilized polyethylene), structure (specific cover degree, simple/complex armure) and properties: air and water permeability, durability, easily to reinforce the textile composites, easily to be manufactured as covers for agriculture. The institute is interested in finding research organisations and industrial partners for developing the project proposal under different types of co-operation (to be discussed).

Technology for production of bioethanol and fertilizer for organic agricultural production

(Ref: 11 DK 20B7 3MF1)

A Danish company is seeking cooperation partners for further development of a technology where biomass is converted into bioethanol and fertilizer for organic farming. The Danish company wishes to establish a consortium, which can develop the technology to pilot plant scale/full scale adaptation, potentially through an FP7 - application if found appropriate.

International Matchmaking Events

What is matchmaking?

Matchmaking in the business sector is all about getting a lot of different companies and organisations from a particular sector to meet at a matchmaking event, and to help them create new national and international working relationships.

During these matchmaking meetings, which can be run over 1-2 days, participants can meet new potential business partners. Meetings are normally arranged in advance, and can typically last for 30 minutes, which is enough to see if there is the potential for future co-operation. Matchmaking is the quickest and cheapest way to build up new contacts in other countries.

Most matchmaking events are held in connection with international trade fairs and give your company the chance to meet with other businesses relevant for you – whether your visit is to buy, sell or simply to learn about new technologies.

There are many matchmaking events in Europe and a small selection is shown in this edition of TechMatch. If you want to hear more about an event, or wish to take part, please contact one of our consultants.



International Matchmaking Events

Technology Cooperation Days on Industrial Energy Efficiency

Date: 9-11 April 2013
City/country: Hannover, Germany
Sectors: Energy
Industry
Registration: 25 March 2013

"Technology Cooperation Days on Industrial Energy Efficiency" takes place from 9-11 April 2013 in parallel to the HANNOVER MESSE 2013, the world's leading showcase for new industrial technologies, materials and product ideas.

The brokerage event, organised by Enterprise Europe Network Niedersachsen (NBank), partners of the Enterprise Europe Network and the Sector Group Intelligent Energy goes to its 12th edition. It is the place to acquire new technologies, concepts and solutions for industrial energy efficiency and to find partners for commercial agreements and for research & technology cooperations.

"Forum Horizon 2020" on Wednesday 10 April

As part of the "Technology Cooperation Days" the "Forum Horizon 2020" with international specialists will give an insight view to the new EU funding scheme for Research & Development.

"Guided technology tours"

Participants of the Technology Cooperation Days have the additional offer to attend targeted thematic company missions.

Topics

Solutions to improve energy efficiency in factories and industrial production
Energy efficiency in industrial buildings
Micro-/Nanotechnology to improve energy efficiency
Materials technology for energy efficiency
Services, advice, financing, funding for energy efficiency
Ideas, proposals, partnerships for projects within EU or other funding schemes

Target group

SMEs, large companies offering or requesting innovative technologies, tools or services, materials, concepts to improve energy efficiency. Universities, Research Institutes, potential partners for research, technology and innovation projects (EU-funded or other).

Further Information and Online Registration

<https://www.technologycooperationdays.com>



CORKMEET 2013 - Multi-sector brokerage Event

Date: 10-12 April 2013
City/country: Cork, Ireland
Sectors: Energy
Environment
Agricultural and marine resources and products
Registration: katherine@corkchamber.ie

CORKMEET 2013 is a 3-day International Business Networking Forum taking place in Cork, Ireland from 10-12 April at the Rochestown Park Hotel.

This brokerage event is open to Irish and international small and medium-sized businesses from all sectors looking to expand into new markets or find a new business partner.

Each business will be offered up to 16 pre-scheduled, one-to-one meetings with companies of their choice, in a speed networking format. These meetings will be pre-selected by delegates from the CORKMEET 2013 business catalogue that will be available online in advance.

Up to 600 companies are expected to avail of almost 10,000 individual meetings, thus initiating thousands of business partnerships between SMEs in Ireland and overseas.

The brokerage event will be complimented by an afternoon conference on Wednesday 10 April and other informal networking opportunities and meetings.

Further Information and Registration

www.corkmeet.ie
katherine@corkchamber.ie



International Matchmaking Events

Biopesticide Market Opportunities

Date: 11 April 2013
City/country: London, United Kingdom
Sectors: Food - Agro Industry
Registration: S.M.Ramsden@greenwich.ac.uk

The Enterprise Europe Network SE UK and the Natural Resources Institute are jointly holding an event that will:

- provide an opportunity to hear from a range of pest management stakeholders on Integrated Pest Management (IPM) and the drivers for change in pest management technologies and practices in European agriculture and horticulture
- bring them together with representatives from companies in different parts of the industry wishing to learn about and exploit new markets for alternatives to conventional chemical pesticides
- stage a pre-arranged matchmaking network session to encourage and facilitate strategic partnering

The Event will be held on Thursday 11th April 2013 at:

University of Greenwich
Old Royal Naval College
Park Row
London SE10 9LS

The event is aimed at stakeholders in the current and new technologies and regulatory aspects of biopesticides and IPM along with the companies engaged in the manufacturing and supply chains that will be affected by changes in legislation, technology and associated farming practices and of course the farmers themselves and representative bodies from the Agricultural Sector.

Participants will be facilitated to make new contacts that might lead to both commercial and technology development partnerships, addressing new markets for biopesticides and other IPM component technologies.

Further Information

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Agrofood Brokerage Event 2013

Date: 15-16 April 2013
City/country: Lisbon, Portugal
Sectors: Food - Agro Industry
Registration: 8 April 2013

In the scope of Alimentaria 2013 Fair, IAPMEI is organizing the Agrofood Brokerage Event 2013 with the support of the Enterprise Europe Network. The aim of this event is to find new business partners, to share innovative technologies and initiate cross border co-operations.

Participants can request pre-arranged one-on-one meetings according to their co-operation interests. This way, you can make better use of your time at the exhibition.

The Brokerage Event takes place in a unique setting: Alimentaria Fair is the Largest Business Platform for the Food and Drinks, Distribution and Hospitality Sectors in Portugal

Target Group

Companies, universities, institutes and other organisations from the food and beverage sector looking for commercial, technological or research partners from Europe and beyond.

Topics

- Dairy products
- Meat products
- Fish
- Fresh fruit, vegetables
- Frozen food
- Confectionary, biscuit, pastry
- Grocery products
- Organic products
- Diet-, children-, health-food
- Private labels
- Convenience food
- Alcoholic beverages
- Non-alcoholic beverages
- Wine

Further Information and Registration

www.b2match.eu/alimentaria-lisboa2013/pages/home



Enterprise Europe Network

What can the Network do for you?

The Enterprise Europe Network was launched in February 2008 by the Commission's Directorate-General for Enterprise and Industry. It builds on the former Euro Info Centre (EIC) and Innovation Relay Centre (IRC) Networks, established in 1987 and 1995 respectively.

Who are we?

- 600 organisations
- Activities in more than 50 countries

How can we help you?

- We can help your company find relevant trading partners
- We help SMEs develop new products, open new markets and provide information on EU opportunities
- We advise SMEs on technical issues including IPR, standards and EU legislation
- We operate as an intermediary between entrepreneurs and EU decision makers and can help your company be heard in Europe

Some numbers...

- Business and technology partnership deals signed by 5,000 companies
- 23,000 profiles in the technology transfer and business cooperation databases
- More than half of companies using the Network have entered new markets
- 99.7% of clients surveyed would recommend the Network to others



Photo: Dorthe Do Designer, Denmark

In October 2011, Nikolaj Bejer from the Danish company Food with You participated in the Enterprise Europe Network matchmaking at the food fair ANUGA in Cologne, Germany. He came home with at least two new business contacts - one of them, a Lithuanian company which is now a contractual business partner of Food with You.